



 New to world of privacy. Would like to increase awareness of privacy and security

requirements.

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Some recognition

of the value of

requirements but

practices are ad-

privacy and

security

hoc and

reactive.

Compliant













in place for

privacy and

minimal

security requirements.

privacy program

compliance with



A mature privacy

7 Foundational

that optimizes the

program in place

principles of

Design to be

privacy and security requirements.

proactive about

Privacy by